E-Mail 08/27/97

TO: KAY LONG / K. HAMMONS

FROM: J. CAMPBELL / 1610

McLANE NE (#375878) PO # / PRODUCT $ AMOUNT REQUEST FORM

HESS CHAIN: WINSTON B2GF HAT / OCTOBER PROMOTION #700927

Ship Date to McLane NE	9/15/97
1st Ship Date to Retail:	10/6/97
Shipper UIN Number:	986117
PRODUCT PO #	ER2124-01
Shipper P.O. Number:	NOT REQUIRED
Vendor #	04360

✦HESS CHAIN / I.D. #0353-XX-XX

Account#: 3758780

15-Digit Description: OCTWINB2GHAT

Product Delivery Date: SEPTEMBER 15, 1997

TOTAL NUMBER OF CASES	UIN #	WINSTON BRAND STYLES	UPC #12300-	Case Size	# of Ctns/ Display
5		LIGHT	11112	12M	1
6		LT BOX	11906	6M	1
5		FULL FLAVOR	11012	12M	1
5		FF BOX	11212	12M	1

Product $ Amount: $12,881.58

✦ Premium/Display /Value-Added Shipper Specifics

Delivery Date: SEPTEMBER 18, 1997 TO CONSOLIDATED INDUSTRIES (NO PO # REQUIRED)

Shipper Description	RJR Item #	UPC#	Packing	Quantity Required
WIN OCT B2GF HAT	529301	70373	@ 20 / SKU	267

♦ Special Information: TO BE USED FOR HESS CHAIN STORES

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